

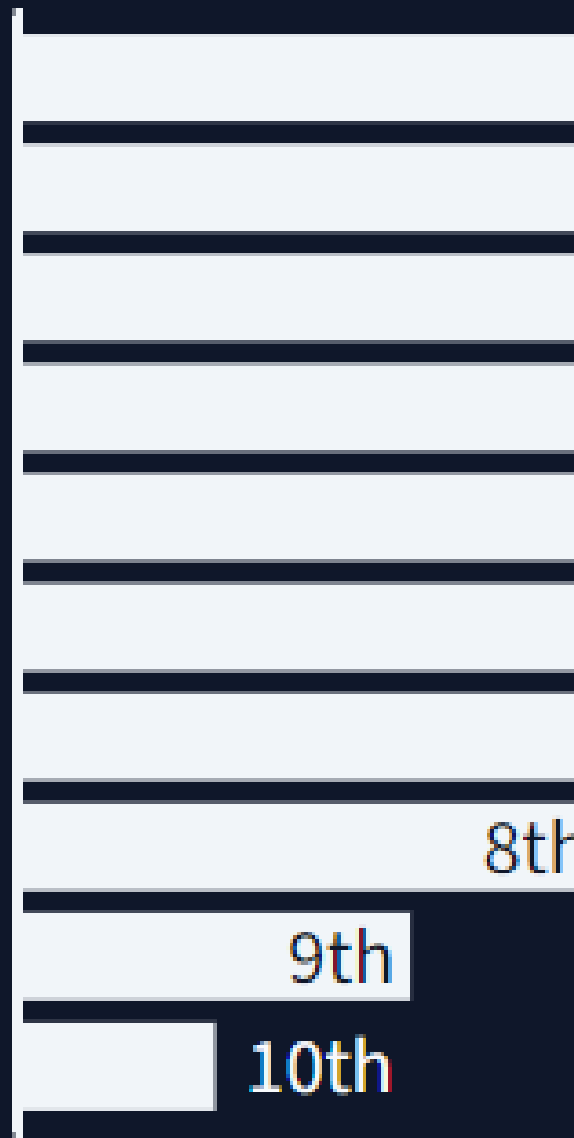
Grootste uitdaging vandaag in de food machinebouw?

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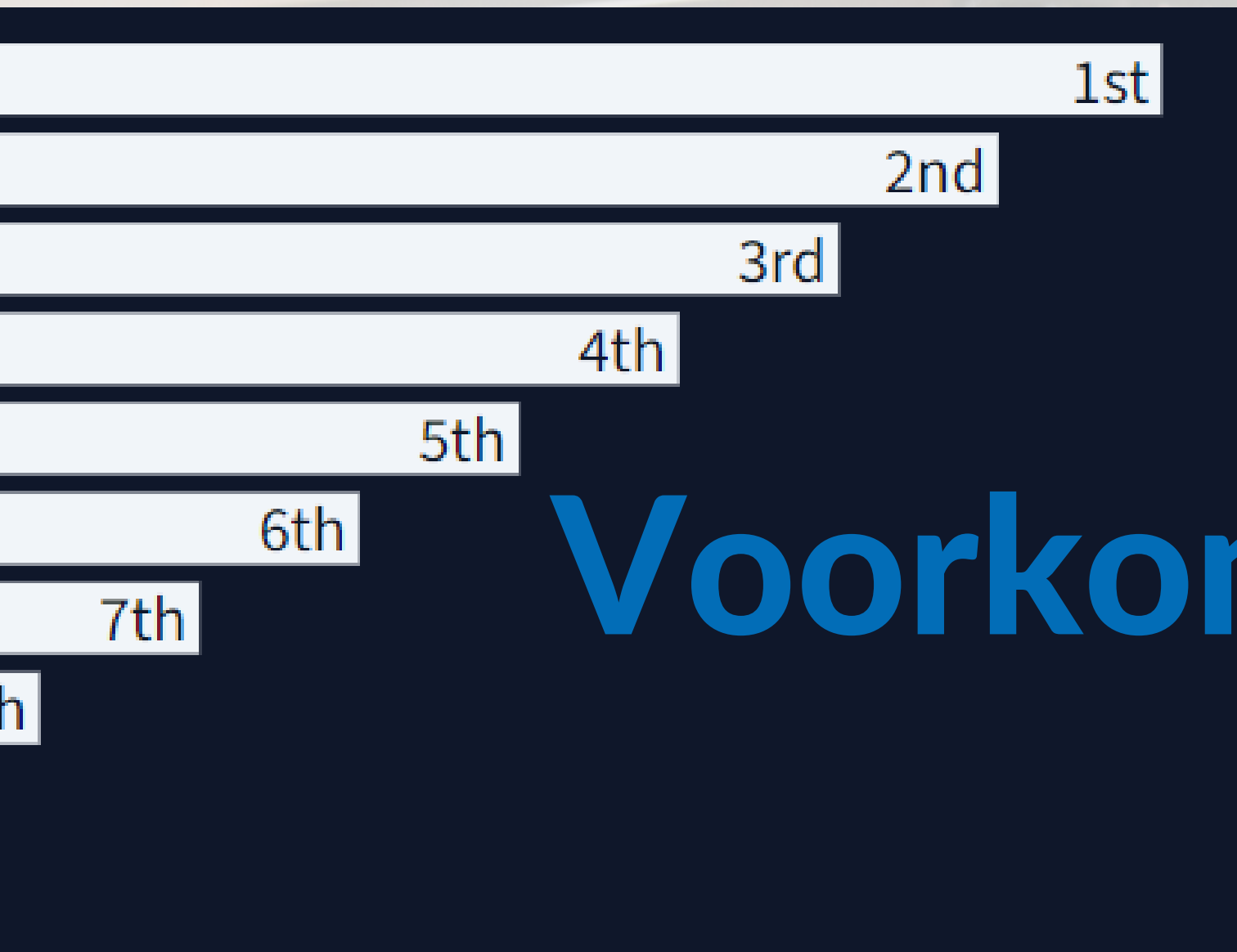


Poll exit: "Food Tech" beurs

Engineering exceeding their budget
Innovations are rarely implemented in products
All orders are for different products
Lead time of parts is too long
Low margin on the projects
Lots of failure & quality costs
Not finding technical personnel
No agile business model
Wrong parts at service calls
Lots of redundant parts in the warehouse

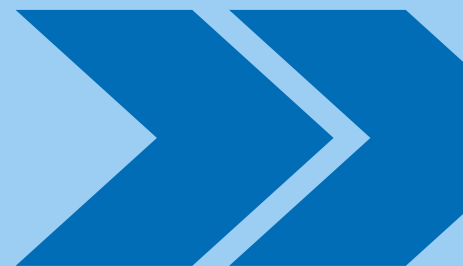


#1. Engineers maken te veel uren!



Smart Customization

- **Reductie van minimaal 50% op engineering**
- **Engineering van het kritisch pad**
- **Minder nieuwe artikelen**
- **Realistische levertijd voor klant maatwerk**
- **Je beste engineers vrij voor innovatie**



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